



**Lake Havasu Area Chapter
Governing Board Meeting, November 16, 2006**

CALL TO ORDER:

The meeting was called to order by President Vicki Lind at 10:30am at the Lake Havasu Association of REALTORS® Center.

Those in attendance:

Vicki Lind, Julia McDonnell, Nancy Charles, Mindi Thompson, Mary Holtzen, Judi Harris, Lenora Stevens, Ginger Thornton, Liz Miller, Carol Darrow, Dori Meadows, Carole Cathcart, Angie Saltzman and Melissa McDaniel. There was a quorum present.

COMMITTEE REPORTS:

2nd Annual Fashion Show & Bottle Auction Chair, Carole Cathcart reported on the event on November 8, 2006 at the Nautical Inn. It was an extreme success. Twenty five members participated in the success. Profit of \$5,465.41 shows an increase of 64.5% over last year's event. Full report on file.

Finance & Budget Chair, Lenora Stevens distributed and reviewed the 2006 Statement of Receipts and Expenses, dated 11/16/06. It should be noted that expenses are currently under budget. Chair Stevens also distributed a preliminary 2007 budget. She requested committee chair budget figures by November 27, 2006 to finalize. Additionally, Chair Stevens reported that an audit would be completed prior to the December Business Resource Meeting.

MINUTES:

Minutes of the Governing Board and Business Resource Meetings of October 12, 2006 were approved as posted.

TREASURERS REPORT:

Treasurer, Mindi Thompson distributed an income vs. spending report dated 11/16/06. Balance on hand was \$8,607.38.

OFFICER'S REPORTS:

Vice-President Membership, Nancy Charles distributed the membership report dated November 16, 2006 as well as the updated roster. The following members were approved for membership by the board:

REALTOR Members

Brenda Gonzales, Havasu Realty

VP Charles reported that the total number of members is now 103. VP Charles passed around the current roster for corrections. She also mentioned that dues would increase \$10 in 2007. This is a State increase. On-line renewals are available as well as a hard copy renewal form. VP Charles will be available at each meeting to assist.

“We've missed you letters were sent to 35 members who haven't attended recent meetings.

UNFINISHED BUSINESS:

President-Elect Julia McDonnell reported that she is working on the 4th quarter report. Only thing outstanding is the 2007 Budget which is “on target.” President-Elect McDonnell reviewed the requirements for the chapter annual report.

President Lind and President Elect McDonnell reflected on the National WCR/NAR Meeting in New Orleans, LA. Classes/training, forums, roundtables, networking and the NAR Expo (mostly Real Estate related Suppliers/Services). Members were encouraged to attend the 2008 Meeting to be held in Las Vegas, NV in November 2008.

NEW BUSINESS:

The Arizona State Fall Meeting is scheduled for November 28-29, 2006. President Lind encouraged everyone to attend. A flyer was distributed and the agenda discussed. President Lind strongly recommended Michele Anderson and Melissa McDaniel to attend in addition to the line officers. The budget covers the cost for four members. Scholarships are available for 2 members.

A discussion on the feasibility for a "Texas Hold 'em" fundraiser took place. The consensus was to go forward in the first quarter of 2007. Initial date was established at February 22, 2007. Angie Saltzman will look into locations and cost. Angie Saltzman requested that all ideas be e-mailed to her. The Wine Tasting fundraiser has been tentatively scheduled for September 2007.

Hospitality Chair, Carol Darrow reported some new hospitality ideas to be implemented immediately:

- Guest gift drawing.
- Guest name tag to identify guests to allow members to meet and greet.
- "Special Lunch" placards to identify a different type of food for the lunch.

Chair Darrow brought forth and it was extensively discussed the subject of a "lunch and punch" card. This card will be used to allow members to purchase an entire year of lunches in advance. Discussion tabled until next month.

Program Chair, Judi Harris reported that a personal marketing class would be held in conjunction with the Lake Havasu Association of REALTORS® on December 6, 2006, 1-5 pm.

Next Governing Board meeting will be held on December 14, 2006 at 10:30am at the Lake Havasu Association of REALTORS® Center. New officers and chairs were invited to attend to begin the transition for 2007.

Being no further business, the meeting was adjourned at 11:26am.

Respectfully submitted,



Lori Dee Doerfler, Secretary
(based on the notes from Melissa McDaniel)