

March 1, 2006
Volume 2, Issue 2



March 9, 2006

General Membership Meeting

11:30 a.m. — 1:30 p.m.

Lake Havasu REALTOR® Center

Meeting Agenda:

How To Stay Out of Real Estate Jail

Atty Phil Krueger

Atty Jim Martin

Gene Tucker, Broker

(Negotiation Strategies & Practice)

March 9, 2006

Governing Board Meeting

10:00a.m. – 11:30 a.m.

Lake Havasu REALTOR® Center



REALTORS®

Anne McBride – Prudential River City Properties

NATIONAL AFFILIATES

Dan Snyder – Countrywide Home Loans

LOCAL AFFILIATES

Ken Standal – Lake Havasu
Board of REALTORS®



VICKI LIND
Chapter President

Most of you don't know that every WCR Chapter has to file an Annual Business Report. Chapters earn points based on the programs and education they provide, the development of the officers through training and attendance at state and national WCR functions, our member communications and our membership numbers. Thanks to Julia McDonnell for getting all of our information submitted to Chicago on time. Since we only chartered last year, we didn't have an opportunity to accrue enough points to qualify for an award but we scored a very respectable 135 points. Our goal for 2006 is 170 points.

In January we offered our first "free for members" education class "Communication.What a Concept!" by Shari Dzubak, the Prescott Chapter President and owner of The Academy, a Real Estate School. The people who attended thought it was an excellent class and that Shari was an informative and interesting instructor. As the year progresses, we hope to be able to offer more classes for our membership.

February was our "Gifts From The Heart" fundraiser. Thanks to Ginger Thornton and her committee members we raised just over \$600 on the bakery items and silent auction. Thanks also to those of you who supplied the gift items and those of you who purchased them to assist our Chapter's fundraising efforts.

On March 6th and 7th, six of us will be attending the WCR Winter Conference in Prescott attending classes and sessions on Tuesday afternoon and Wednesday morning that will enable us to improve our performance and enhance our Chapter's value.

Beginning in March we will be meeting at the REALTOR Center (2293 Swanson Ave.) with food alternately catered by Juicy's or Shugrues's (yes, we heard your comments on the food at Ramada!) March will bring our first panel discussion of the year, "How to Stay Out of Real Estate Jail". Two of our local attorneys and a Broker will give real life situations and how they could have been handled to avoid court. This ought to be an interesting and eye-opening discussion! Due to the nature of a panel discussion, the meeting is scheduled to last until 1:30.

We hope you enjoy your experience as WCR members. Your Officers and Committee Chairs are here to help make our organization a vital piece of your real estate related career. If you have any ideas that can help us achieve our goals, please don't hesitate to let us know.

See you at our next meeting!

Vicki Lind, President, Lake Havasu Area Chapter



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VISIT OUR NEW WEB SITE:

www.lakehavasuwcr.com



We are a community of real estate professionals creating business opportunities, developing skills for the future and achieving our individual potential for success.

NEWSFLASH.....

JUST A REMINDER STARTING IN MARCH OUR MEETINGS ARE BEING HELD AT:

THE LAKE HAVASU CITY REALTOR® CENTER....

OUR MARCH CATERER IS GOING TO BE

JUICYS NOODLES

ALSO, THIS MEETING WILL GO TO 1:30 DUE TO THE PROGRAM THAT IS BEING PRESENTED

Don't forget that your WCR dues are due before March 31st.

Oh by the way....email your member bio to Remaxjudy@frontiernet.net

REALTOR OLYMPICS

WCR

Lake Havasu Area Chapter
IS
CO-SPONSORING
REALTOR OLYMPICS

BUNCO

MARCH 22, 2006
WEDNESDAY
6:30 PM
LONDON BRIDGE
CONVENTION
CENTER

\$10.00/person

(PLEASE TRY TO ATTEND FOR BOTH REALTOR® OLYMPICS AND WCR LAKE HAVASU AREA CHAPTER

Officers and Committee Chairpersons:

Newsletter Deadline & Information

This Newsletter is published monthly by the Lake Havasu Area Chapter, Women's Council of REALTORS® for its members and guests. All articles and items are for informational and entertainment purposes only.

Items for publication should be sent to Judy Talavera via email @ jtalavera@citlink.net no later than the 22nd of the month.

All information must be in by this date in order to meet the deadline for publishing. Thanks in advance for your help!

INFORMATION PLEASE!

Have you recently changed your email, phone numbers, office information? Be sure to email Nancy Charles at Nancy@NancyCharles.com.

COMMITTEE REPORTS:

FINANCE COMMITTEE

The **Finance Committee's** 2006 budget has been adopted and the forecast for 2006 looks promising. We estimate that we will need to generate approximately \$23,000 to cover expenses for the year. Our revenue comes from membership dues, your participation in our various fundraisers, and a small amount from your attendance to our business resource meetings. I encourage you to attend these monthly lunch meetings to network, learn new skills and grow closer as a group of REALTORS with a common goal of success.

Ending 2005 with a carry over of \$3,779.67 we are off to a good start. Our Ways and Means Committee has some fabulous ideas planned to raise revenue for an exciting year of success. Your participation and input is important to WCR. Let's make it a great year!

Janice Gould, Finance Committee

AUDIT COMMITTEE

The audit committee co-chaired by Dori Meadows and Sharon Haller and assisted by Lenora Stevens, met for the first time with WCR Treasurer Mindy Thompson on January 18th. They started with the opening WCR account books - and inspected each months paperwork, cancelled checks, receipts, records, & bank statements, through the end of the year. Findings were all in order, and the Audit committee ended with giving Mindy a favorable review for the 2005 year books.

Sharon Haller, Audit Committee

PROPOSED CALENDAR OF PROGRAMS for 2006

- | | |
|-------|---|
| MARCH | HOW TO STAY OUT OF REAL ESTATE JAIL
Judge Jill Davis, Atty Phil Krueger, Jerry Holt
(Negotiation Strategies & Practice) |
| APRIL | DISCRIMINATE? – I WOULDN'T DREAM OF IT
National Fair Housing month
(Cultural Awareness) |
| MAY | THERE IS NO "I" IN TEAM
Jerry Aldridge
(Team Building)
(Business Planning & Systems) |

Due to the nature of panel discussions the following Business Resource Meetings will last until 1:30 pm:

March, July, August

MEMBERSHIP

We're growing!! We now have 86 members in our local chapter. That's pretty awesome when you consider that we're not even a year old!!

I'd like to encourage you to invite other REALTORS® and Affiliates to our next Business Resource Meeting on March 9th. Hopefully you feel that one of the benefits of membership is networking with other professionals. And certainly our panel of experts for the March luncheon (How to stay out of Real Estate Jail) should be of benefit to everyone in the industry.

Don't forget that your WCR dues are due by **March 31st**. If you are a REALTOR® or a National Affiliate, the easiest way to pay your dues is online at www.wcr.org. If you've not received an invoice or are having difficulties paying your dues, please email or call me.

As a Local Affiliate, you should have received an invoice from me. If you did not, please let me know and I'll email you another invoice.

Nancy Charles, VP of Membership

WHO AM I?

AFFILIATE OF THE MONTH:

I was born in 1959 in Los Angeles, CA, grew up in Venice, CA and Monroeville, PA.

I played multiple sports until finding gymnastics in 1974. Graduated from Venice High School in 1976, I had achieved High School All-American status in 1975 and 1976. Then I attended University of Arizona on an athletic scholarship, went back to Long Beach State and graduated in 1981. I ranked in the top 20 in NCAA in 1980 and 1981.

I was married from 1981 to 2001. I have three beautiful, intelligent children, ages 20, 22, and 24. My granddaughter is 2 ½ yrs old and has a brother or sister on the way. One of my daughters is attending Cal State Fullerton and working with a music broadcasting company, my other daughter is a graduate of Brooks College Fashion Institute in Long Beach and pregnant again, and my son graduated from Wyotech Automotive Technical Institute and is working at Street Rod Engineering in Lake Havasu City.

I've had a top secret government clearance, negotiated multi-million dollar military contracts with the Air Force for 9 ½ years, sold fire and casualty insurance, as well as life, health and disability for 9 ½ years, owned a bail agency for 10 years, started a tee-shirt company geared toward law enforcement for a couple seconds, financed the building of custom choppers for the last couple years, coached gymnastics and tumbling since high school and since 2003 I've volunteered at Universal Gymnastics.

I enjoy playing golf, bowling, and water sports. I've jumped out of airplanes from 12,000 feet traveling 175 feet per second, and generally like to go fast. But I do follow the speed laws...most of the time. The rest of my time I spend working in my yard or just taking it easy.

Who am I?



Women's Council of
REALTORS

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c/o Vicki Lind, President
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MEMBERS OF WCR, LAKE HAVASU CHAPTER

Visit WCR online at
www.wcr.org!

Visit Your Lake Havasu Area Chapter online at:
www.lakehavasuwcr.com