



Mission

We are a network of successful REALTORS® empowering women to exercise their potential as entrepreneurs and industry leaders.

Chapter Leaders

President

Michele Anderson
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President-elect

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VP, Membership

Amber Cheramy
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Secretary

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Treasurer

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President's Message



It is both my pleasure and an honor to be your president this year. Without this commitment who knows what would have come of this year for me. Thank you to all that have stood by me and behind me through this life transition. Our year started out with elegance and grace when we were blessed with our Past National President Sheila Espinoza conducting our installation. Since the year has just begun we have many exciting things in store for you, our members. It is my hope and goal to get as many members involved with our chapter events and activities as possible. I believe that the more involved you get the more connected you become and the more enriched your life will be. Some events will be our night out network opportunities that include Texas Hold'em games raffles and prizes. In addition we are gearing up for our annual Fashion show and Bottle Auction which will be held May 29nd. We are planning a self defense class for the graduating senior girls in hopes to better equip them for their future in college and the life beyond the security of school. As your President I always try to put the members needs before my own so if there is anything you as members see that's needs to be changed or adjusted please don't hesitate to bring it to my attention and I will do my best to make it happen. Once again thank you for your patience and confidence in me to be your President this year. God Bless.

Michele Anderson

Keller Williams Arizona Living Realty
2009 Local Chapter President
Women's Council of Realtors

What's Online

Have you been to our site lately?

Check out your Lake Havasu Chapter site today: www.LakeHavasuwcr.com.

We post slideshows of networking photos from most of our past meetings. Plus, check out our membership roster, there you will find profiles, websites and email addresses.

Upcoming Events

Lake Havasu Association of REALTORS®

Join us for a special luncheon event on May 7th where we will welcome *Mark Clark*, Interim Director of Lake Havasu City Public Works. Mr Clark's topic is "What's Happenin' in Havasu". Questions about this event? Contact Anne Pray at anne.l.pray@wellsfargo.com

New Members

The Lake Havasu
Chapter of the
Women's Council of
REALTORS® is
proud to welcome the
following new
members:

**Doug Hardy
Brooks-Clark**

**Patti Smith
Brooks-Clark**

**Tawna Bartlett
Stewart Title**

**Debbi McBride
Prudential**

**Kim Dahl
Prudential**

**Julie O'Callaghan
Met Life**

WCR – AAR Conference Prescott, AZ

First I would like to thank the other WCR members who attended and who looked out after me to make sure I didn't get lost or misplaced.

The ride up to Prescott was different; I went up the afternoon before the conference and took a route that I've never taken before. Went south from Parker on Hwy 72 then turned onto Hwy 60; just after Aguila and before Wickenburg turned north onto Hwy 71. Was I in for a surprise!



At about Congress, AZ the Hwy began to go up, up and up some more, then windy, windy, and windy until my GPS got dizzy and fell off my windshield. I went through villages with names like "Glen Ilah, Yarnell, (which has some beautiful ranches) and Peoples Valley. While continuing winding up and around the Hwy I went past "Kirkland Junction and then made my way through "Willholt", AZ about sunset. While coming around a bend in the hills; there was a big ole full moon staring at me. That was as beautiful a full moon as I've ever seen. I finally made my way into Prescott about 8:30pm on Tuesday night. I highly recommend that route if you have the time. I will go that way next time I have more time and stop and check out the different towns and communities. We have a State WCR member from Yarnell and I plan on stopping to see her to show me around. ("Networking")

Oh yah! the conference!

The first thing on the agenda was the WCR Governing Board / General Session. There was some lively debate on a By-Laws issue and other than that it was seemingly a routine board meeting. Our own WCR State Chapter Board Treasurer Vickie Lund was the star of the meeting.

Then it was time for the WCR Luncheon, which was delicious and the guest speaker was Holly Eslinger. She informed us about the liabilities for the buyer's with REO properties, which was very informative.

Our fearless leader and State Chapter President Wilma Purcell handed out numerous awards and achievement honors to the WCR membership. And Yes I did receive a pin for Women's Council of REALTORS® "Member of the Year". It is an honor and I appreciate the recognition for my volunteer efforts in the many different community organizations that I have become a part of.....or maybe I should say; that have become a part of me. It seems that there were others from our Lake Havasu Chapter who received awards but I was in the corner mumbling to myself after my unexpected award and so I apologize for missing those in our Chapter who received awards too.

I do remember our Lake Havasu Chapter WCR President who spoke to us about her personal challenges and raising up to face the challenges to become our Lake Havasu Chapter WCR President. Congratulation Michele, you have climbed a mountain and made it to the top...You should be proud of yourself. We listened intently while the other WCR Chapter Presidents spoke for the remaining portion of the luncheon.

Next came the Breakout Sessions.....

Next was a very interesting break out session involving the State of Maricopa WCR

members lined up with their backs against the wall facing their less aggressive rural WCR members. The reason I know that is because Vicki came up to me and pointed out that the group with their backs to the wall were moving forward and we were backing up, forming a human snake like thing. It's was called "Speed Networking" 3-minutes to get your advertisement in. The problem there....was that the ones with their backs to the wall got to go first every time and used up most if not all the time before it ran out and we had to move on. Next year; Vicki give the other side the first shot and see if they don't do a better job of keeping the Maricopa WCR members backs to the wall?.....I ended up with 15 or so business cards and worked up a sweat all in good fun. I found I kind of like aggressive women.

The next breakout session involved our very own past Lake Havasu WCR Chapter President, Angie Saltzman taking part in a panel discussion titled "What's Working in 2009" joining Angie was Yvonne Coelet, Sandy Foree with Joanne Fossland facilitating. This was very interesting and the three ladies representing the panel represented why they are at the top of their game, I was very impressed. I will share some of my notes....and yes Mary & Vicki I did take some notes.....when I was conscious.

Q: What's working?

A: 1st time buyers. Not stopping what you're doing, no cutting back, foreclosures, short sales, keeping staff updated with rules, regulations & changes in the law.....Answering phone calls.

Q: What are the opportunities?

Q: What's your Attitude?

Q: What Tools are you using / doing?

Q: What changes for 2009 are you doing?

I'm not going to share all the answers I've gotten right now because I think this could be a great panel discussion to share with not only our remaining WCR membership but also with our association members. Maybe it's something Anne Prey and I can discuss.

We then broke off into our own round tables and discussed further what was working for each of us in 2009 and what we plan to improve in 2009.

4:15 – 5:15 the General Membership Meeting to which I have no idea what happened in that meeting, by that time the breakout session and the speed networking session had gone to my head.....did I mention I found I kind of like aggressive women?

The next part I do remember.....

It was off for adult beverages where we said good by to Julia McDonnell and met up with some of our LHAR association members who were there for the AAR part of the conference the next day.

Then I went to a friend's home for dinner then back to my room to bed.

Thank you Mary for the fine roommate Kurt Pogoloff who came back to our room about 2 hours before I got up to go back to Havasu at 5am. What did you do to that poor boy? Just kidding Mary but I bet you could find out...

I had to return to LHC early the next morning to meet a client; as usual they always know when you plan on being out of town.

I really wanted to attend some of the classes on Thursday but I guess there is always next year....if they allow me back?
Again thank you to both: Julia's, Mary, Michele, Angie, Amber and (mom) Vicki for your support and friendship....Oh! And did I mention I found I kind of like aggressive women?

Thank you.....
Mark McKinnon
Flusche Realty

This was my first time attending a state meeting for WCR and AAR. Everyone I meet was welcoming and helpful. Each day's programs were informative and enjoyable. They say if you can learn one thing from a presentation then it was worthwhile. I learned many things from each of the presentations so I came away very rich in knowledge. The challenge now is to put all of it to use.



I encourage all members of the Women's Council of Realtors to attend as many of these events as possible.

Terry Commeau
Keller Williams Arizona Living Realty

Congratulations Bonnie Russell

Having just returned from a First American Home Warranty yearly divisional meeting, I want to thank all my fellow WCR members. I was awarded the Presidents Lifetime Award, which is given when you have received the President's Award twice before.



Also because of your generous support, I was recognized and received an award for Sales and Service Achievements.

I do thank each and every one of you for help making 2008 a successful year.

Along with the rest of you I look forward to a successful 2009. I look forward to working with each of you and please know I do appreciate all your support.

Bonnie Russell
First American Home Warranty

2009 Meeting Schedule

- *January 8, 2009 Business Resource Meeting 11:30 – To be announced
Speaker: Judge Jill Davis*
- *February 12, 2009 Business Resource Meeting 11:30 – To be announced
Speaker: Pam Swanson*
- *March 12, 2009 – Business Resource Meeting 11:30 - Survivor Panel*
- *April 9, 2009 – Business Resource Meeting 11:30 – “Mock Trial” Speaker:
Karen Bohler*
- *May 7, 2009 – Business Resource Meeting 11:30 – “What’s Happenin’ in
Havasú”, Speaker: Mark Clark*
- *May 7, 2009 - Fraud Class 1:30 - 3 hour afternoon class*
- *June 11, 2009 – Business Resource Meeting 11:30 – To be announced
Speaker: Gary Kellogg (PED)*
- *July 9, 2009 – Business Resource Meeting 11:30 - Happy Birthday LH WCR
“Team Building” Speaker: Vicki Runyon*
- *August 13, 2009 – Business Resource Meeting 11:30 - CRIT—Colorado River
Indian Tribes Bureau of Indian Affairs*
- *September 10, 2009 – Business Resource Meeting 11:30 – To be announced
Speaker: Ron Anson - DEA*
- *October 8, 2009 – Business Resource Meeting 11:30 – Elections & “Air Park”
Speaker: Dante Marinell*
- *November 19, 2009 – Business Resource Meeting 11:30 - “Time
Management” Speakers: Pat Brown/Lynette Fisher*
- *December 10, 2009 – Business Resource Meeting 11:30 - Installation of
Officers/Chamber of Commerce*

Fun and Fundraising Events

Visit our website for more information and Photos!

Women's Self Defense Class

April 30, 2009

4:30pm – 6:30pm

Lake Havasu Association of REALTORs

While this class is geared to high school senior females all women are invited to attend.



Spring into Summer

Fashion Show & Bottle Auction

May 29th, 2009

Shugrue's Bridgeview Room

6:00 pm – 9:00 pm

Silent Bottle Auction Bidding will begin at 6:00pm

Dinner will be served at 6:30pm

Fashion Show will begin at 7:15pm

Tickets - \$25 / person

Includes light summer fare

Contact Carole Cathcart @ 928-486-5353
for additional information

A portion of proceeds from this event will purchase care packages for our ground troops serving overseas.

February 27th Networking Night including raffle prizes and a Texas Hold'Em event.



On February 27th we had our first of 3 Networking Raffle and Hold'em nights for the 2009 year. We had approximately 110 people show up and 90 participate in the Texas Hold'Em Event. The event was held at the King Author room at the London Bridge Resort and the final table was in Martini Bay. Everyone that attended had a great time and the event raised almost \$1,000. The top 8 places were: 8th place Bob Rupe, 7th place Bob Unangst, 6th place Steve Adams, 5th place Bob Moreno, 4th place John Creason, 3rd place Sergen Jensen, 2nd place Shannon Cross, 1st place Catherine Umstead

Our next event will be coming soon!!!

Queen of Hearts



♥♥♥ **Current Pot is \$248!** ♥♥♥

Tickets sold and drawings held at all WCR Events!



Women's Council of Realtors... Where it all comes together.

Women's Council of Realtors
C/O Lake Havasu Assoc. of Realtors
2293 Swanson Avenue
Lake Havasu City, AZ 86403

For more information on our local Chapter or if you are interested in becoming a member please contact
Amber Cheramy, VP of Membership
Phone: 928-727-6290