

## BUSINESS RESOURCE MEETING

March 20, 2008

GREETER: PAT LESO

### CALL LTO ORDER:

President Angie Saltzman called the meeting to order at 12:00pm at the Lake Havasu Association of REALTORS center.

### PLEDGE OF ALLEGIANCE:

Roger Saltzman of Windsor Square led us all in the Pledge.

### INSPIRATION:

President Saltzman introduced Russ Ideishi as our inspirational speaker. Russ relayed a story of a father and son and showed how each spent the day together and both had very different views of how the day transpired. He noted we should all look at how each individual views an event with the knowledge that someone right next to you may see it differently.

### WELCOME AND INTRODUCTIONS:

Angie asked for any guests and was greeted by Julia McDonnell with a childhood friend Linda Ritter, Mary Roberts introduced Donna Blanchette, Candy from Capital introduced Linda, Audry introduced Michelle from Keller Williams and Hilary Sosey brought Arron Pfeifer

### SPIRIT AWARD;

President Angie noted that the Nancy Charles Spirit award has undergone a name change to the Nancy Charles Spirit Fund, with the explanation that this is ongoing and aide's members with the opportunity to go to WCR events through the help of these funds. Envelopes were put on each table for donation.

### PROGRAM:

We were privileged enough to have one of our members speak. Lonnie

Stevenson, a certified Mortgager Planning Specialist from CTX Mortgage gave a very good synopsis on what is going on in the mortgage industry today. He was able to bring to the table that lending laws are getting much tighter and gave us the economic indicators on what drives long term rates. He was not only very informative but also very knowledgeable.

#### EVENTS REPORTS:

Julia Roberts our treasurer reports that not only do they still engage in Flamingo Flocking they also will desktop Flock for a mere amount of \$15.00. She advised that Bunco will be held on 3-27-08, the fee is \$10.00 with raffles throughout the event. Russ Ideishi and Evelyn Uscio announced they needed volunteers for the WCR fashion show as well as other events. They left sign up sheets for the upcoming events. Russ and Evelyn also announced that Heather's Kloset is the charity that will benefit with a portion of the proceeds from the show. They also noted that the Queen of Hearts current kitty is \$1040.00.

#### DRAWINGS:

Suzannah Ballard won the Queens of Hearts raffle for \$70.00, but did not win the pot. Lonnie Stevenson brought some gifts to raffle off.

Anita Meredith won an 8 ball to help her guess interest rates; Bridgett Jerke also won an 8 Ball. Pat Redmond won a Steve Covey tape For Bingo Nichole Cumming awarded movie tickets from Bonnie Russell to Judy Roe. For the Guest Drawing from Lonnie a tape of The Art of Possibilities was won by Arron Pfifer and Hilary brought him as a guest. Pat Brown, won a book again from Lonnie While Denna Ketchum received a Starbucks card. Last but not least Terrie Hoover won a tape measurer/calculator, flashlight gadget.

#### EDUCATION:

Dori Meadows of the Program/Education Committee announced that at next month's meeting Shari Dzubak will be our guest speaker on Fair Housing. She will be giving a class from 1:30pm to 4:30pm on Fair Housing; the Cost for the class is \$10.00 while for every non perishable

food product that is brought to the class raffle tickets will be given for a drawing. The class will give Realtors 3 hours of Fair Housing credit and there will not be another Fair Housing class until the end of the year.

ADJOURNMENT:

President Angie Saltzman thanked all the members and their guests as well as our guest speaker Lonnie Stevenson for coming. She announced that the next meeting will be held on April 10, 2008. The meeting was adjourned at 1:07 PM.

Respectfully,

Anne Pray  
Secretary