



**Lake Havasu Area Chapter
Business Resource Meeting, March 8, 2007**

CALL TO ORDER:

President Julia McDonnell called the meeting to order at 12:04pm at the Lake Havasu Association of REALTORS® REALTOR® Center.

PLEDGE OF ALLEGIANCE:

Lynette Fisher, Century 21 Havasu Real Estate led the Pledge of Allegiance to the Flag of the United States of America.

MISSION STATEMENT AND VISION:

Pat Landry, Coldwell Banker Residential Brokerage read WCR's Mission Statement and Vision.

INSPIRATION

Glenn Conroy, Realty Executives shared an inspiration regarding participation. The key quote, "What the Mind can Conceive, You can Achieve."

WELCOME AND INTRODUCTIONS:

President McDonnell welcomed members and guests.

President McDonnell shared the benefits of WCR Membership. She also notified the membership of the upcoming deadline for the WCR Referral Roster. Deadline is March 31, 2007. She asked the members to verify their information to assure accuracy.

President McDonnell encouraged attendance at the AAR & State WCR meetings in Prescott.

PROGRAM:

Program Chair, Judi Harris introduced Heather Kaino of Windsor Square. Also introduced was Linda who is on Heather's staff. Ms. Kaino spoke about "packaging" in terms of Home Selling and real estate as a whole.

COMMITTEE REPORTS:

Fun & Fundraising Chair, Carole Cathcart introduced Julia Roberts, Brooks Clark & Associates who is chairing the "Flamingo Flocking" fundraiser. Ms. Roberts announced that it would begin April 1st and forms are currently available. Cost to flock is \$15. Also noted that "opt out" forms are available.

Chair Cathcart introduced Angie Saltzman, Realty Executives who chaired "Texas Hold 'em". Ms Saltzman reported that \$1,982 was raised and a great time was had by all. There was a lot of local community participation.

Chair Cathcart introduced Kim Rothacher, First Horizon Home Loans as the 3rd Annual WCR Fashion Show Chair. Ms. Rothacher announced the theme for the upcoming event to be held on June 14, 2007 at the London Bridge Convention Center from 6:30-8:30. Theme is "Wild Orchid Nights" and assistance is sought and signup forms available on the tables.

Mary Holtzen, Wells Fargo Home Loans was introduced as the Chocolate & Cheesecake chair. Ms. Holtzen informed the membership and guests that the event would take place later in the day from 5:30 to 7pm at Windsor Square. Cost is \$3 or 2 for \$5.

DRAWING:

Chair Carole Cathcart introduced Audrey Houghland, Homeseekers Magazine and Sherone Jerzy, Hi Tech Mortgage who coordinates the Queen of Hearts Drawing. Judi Harris, Advanced Real Estate won the Queen of Hearts Drawing in the amount of \$61.

For the Guest drawing, a beautiful gift basket was donated by Heather Kaino of Windsor Square. Carol Darrow, First American Title announced that Agnes Chan, Brooks Clark & Associates was the winner.

ADJOURNMENT:

The next Business Resource Meeting will be held at the REALTOR® Center on April 12, 2007. Registration and Networking begins at 11:30am.

Being no further business, the meeting was adjourned at 12:58pm

Respectfully Submitted,

A handwritten signature in cursive script that reads "Lori Dee Doerfler".

Lori Dee Doerfler, Acting Secretary