



Lake Havasu Area Chapter
Business Resource Meeting

June 14, 2007

CALL TO ORDER:

President Julia McDonnell called the meeting to order at 12:00 pm at the Lake Havasu Association of REALTORS® REALTOR® Center. She thanked members and guests for attending.

PLEDGE OF ALLEGIANCE:

Audrey Houghland, Homeseekers Magazine, led the Pledge of Allegiance to the Flag of the United States of America.

INSPIRATION:

Thelma Mayworm, Coldwell Banker, inspired us with her stories of her love for her sister, God and her parents.

WELCOME AND INTRODUCTIONS:

President McDonnell welcomed members and guests and reminded members that each one of them is extra special. She introduced all of the line officers to the members as well as State WCR President Sindy Ready, State Gov's Malinda Barry and Linda Berg. She asked new members be recognized by standing and receiving a welcome applause by attendees. Guests were introduced by the members who brought them. Vicki Lind announced that one of our members, Heather Kaino, was recently awarded the Volunteer of the Year by the Lake Havasu Chamber of Commerce.

OFFICER REPORT:

Pres. McDonnell praised this year's mid-year meeting in Wash. D.C. McDonnell made reference to the Annual Reports on the table and announced that our Chapter qualified for the Gold Level, based on points earned. She then announced that not only did we receive a Gold Level but our Chapter had the most points of all new chapters which awarded us the New Chapter of the Year. This announcement received a standing ovation. Vicki Lind read a message from Bob Nachman stating that he is so proud of our accomplishment. McDonnell encouraged everyone to attend the state meeting in Flagstaff Aug. 14th and 15th as well as the NAR convention and WCR meeting in Las Vegas. She reminded members that they can apply for a \$100 scholarship to help cover the cost.

PROGRAM:

State WCR President, Sindy Ready, gave the program: *Alphabet Soup, Why do I need those Designations anyway?* Sindy gave a power point presentation on the different real estate designations and a few of the designations from other fields, such as appraising.

She encourages everyone to continue with education and to find their niche. She stressed that the power of designations is in the referral business you can build. She told the members to “work the designations and then make the designations work for you.” Sindy announced that Vicki Lind recently completed her requirements for the Performance Management Network designation.

COMMITTEE REPORTS:

Fun and Fundraising: Kim Rothacher announced that there were still a few tickets available for tonight’s fashion show. She thanked member Heather Kaino and Windsor Square for the decorations. Pres. Elect Saltzman presented Julia Roberts with a Flamingo Vest. Julia announced the flocking of four houses today.

Julia Roberts announced that the WCR sponsored Bunko event at the Realtor Olympics contributed \$2122 of the apx. \$30,000 raised for various local charities.

Leslie Reed showed members the Community Outreach Military Mailbox that she decorated and encouraged everyone to add real estate related materials for Rich McDaniel, REALTOR, currently serving overseas.

DRAWINGS:

The following won the various raffle gifts:

Queen of Hearts: \$74 Nichole Cummings (the pot is now \$475)

Member w/ Guest: Movie Certificate (Bonnie Russell): Russ Ideishi

Guest Drawing: Book (Lonnie Stevenson): Pat O’Rourke

WCR Pen: Michele Anderson

ADJOURNMENT:

President McDonnell ended the meeting by thanking members & guests for attending.

Next month’s meeting will mark our chapter’s 2nd anniversary. She thanked our special guests Sindy Ready, Malinda Barry, and Linda Berg for coming to see us today and give our program. She also reminded members of the new member orientation that will take place immediately follow the BRM. She offered one last Congrats! as the New Chapter of the year.

The next Business Resource Meeting will be July 12, 2007. Being no further business, the meeting was adjourned at 1:20pm.

Respectfully Submitted,

Melissa McDaniel
Secretary