



BUSINESS RESOURCE MEETING JUNE 12, 2008

CALL TO ORDER:

President Angie Saltzman called the meeting to order at 12:03pm at the Lake Havasu Association of REALTORS® Center.

PLEDGE OF ALLEGIANCE:

Amber Cheramy of Brooks-Clark & Associates led us in the pledge.

WELCOME & INTRODUCTIONS:

Mary Roberts announced that new Member of WCR. They are Kari Ames of State Title as well as Corey and Sara Mallam of Homes & Land of the Tri-State area. Guests were Rich McDaniel, Catherine Rabik and Wanda Russell.

President Angie Saltzman read a letter from Bob Nachman who was scheduled to be here but was unable to attend. He felt that the Lake Havasu Chapter of WCR is a great model chapter and he sent his congratulations as well as a request to continue the work we have started.

Michele Anderson spoke about what WCR has done for her and how her world has expanded not only professionally but also personally. She spoke with heartfelt sincerity.

Suzannah Ballard stated that WCR gave her a chance to mingle, share and visit that she might not have the time to do otherwise. Angie Saltzman asked that we read the newsletter. It entails how networking is a key to get ideas and share positive feedback with what works in our chapter.

INSPIRATION:

Roxie Chilcott with Bank of America Mortgage gave an analogy of positive thinking, she broke that down to the word ADVICE the letters stand for A= Attitude, D= Direction, V= Values, I= Interest, = Commitment and E= Encouragement. If you follow these you can not help but have a positive impact in all you do.

MEMBER SPOTLIGHT:

Audrey Houghland of Home Seekers Havasu explained how her formative years set the stage for how she conducts business. She was very active in 4 H and inspired us by the phrase "Make the Best Better." Her philosophy is to always do the right thing in all you do, at work, at home, everywhere.

EVENTS REPORT:

Kim Rothacher of Spitfire Events was proud to announce that the budgeted 176 tickets scheduled to be sold had been met. This evening Fashion Show should be a success and had notified us that tickets will be sold at the door. Julia McDonnell discussed that Nomination Forms for next year's officers and committee members. She also noted that only Realtors could hold the positions of President, President-Elect and V.P. of Membership. Secretary and Treasurer can be help by affiliates as well as the committees. Suzanne White will put this on our website.

PROGRAM:

Judi Harris introduced Jim Salscheider who is the Main Street Director and will be through July. He will then be moving to the Marine Associations as the executive director. He explained that there have been numerous challenges as well as positive impact for Main Street. Fright Night m Halloween received the Governor's Award for the event. He told us of the need to have the City involved in the core development of Main Street. He has come from the Marine industry, the largest industry in Lake Havasu. It was duly noted that approximately \$2,000,000. Per year is generated through boaters and we need to step up and have a positive influence when they are staying in this community. It is imperative that we continue to generate income for the City.

DRAWINGS:

Nichole Cumming the hospitality chair announced that Wanda Russell a guest was given \$5.00 card from Starbucks as well as Melissa McDaniel for bringing a guest. Starbucks certificates were provided by Nichole Cumming Anita Meredith won the Bingo and the Queen of Hearts was won by Julia McDonnell she took home \$56.00 but did not win the Queen of Hearts card, worth \$1276.00.

ADJOURNMENT:

Angie thanked all who attended and announced that the next meeting will be held July 10, 2008 and adjourned the meeting at 1:05 pm.

Respectfully,

Anne Pray
Secretary