



Lake Havasu Area Chapter

Governing Board Meeting, January 19, 2006

CALL TO ORDER:

The meeting was called to order by President Vicki Lind at 10:05am at the Ramada Havasu Meeting Room.

Those in attendance:

Vicki Lind, Julia McDonnell, Nancy Charles, Lori Doerfler, Mindi Thompson, Mary Holtzen, Judi Harris, Janice Gould, Judy Cheon, Ginger Thornton, Katie O'Neal, Kathy Thiessen, Sharon Haller and Dori Meadows. There was a quorum present. In addition, Bob Nachman, Arizona State WCR Governor was in attendance.

MINUTES:

Minutes of the Governing Board Meeting of December 8, 2005 were approved as posted.

Minutes of the Business Resource Meeting of December 8, 2005 were approved as posted.

TREASURERS REPORT:

Treasurer Mindi Thompson reported distributed the year end report which reflects a balance on hand of \$3,779.67 as of 12/31/05. The report was a different format from previous reports. A new software program was used to prepare the report, member Michele Anderson donated a Microsoft Money license and software. There was some discussion/clarification on several line items with no changes being made. The Treasurer's report was filed for audit. President Lind distributed an Income Report and Expense Request form used by State. This form will be updated for local use in the future.

OFFICER'S REPORTS:

Ms. Lind distributed and reviewed the Lake Havasu Area Chapter 2006 Calendar of Events and Board attendance recommendations.

(soon to be inducted) President-Elect Julia McDonnell discussed the Chapter Business Plan and Year End Report. She mentioned that she has only received one "Task is to Ask." Basically, she has received all the information requested to date. She is working toward the National submission deadline of February 3, 2006.

Vice-President Nancy Charles distributed the Membership Report dated December 8, 2005. A vote took place to approve the new members mentioned herein below. Total members to date are 83 with the following new approved members: Bob Calvin, Selman & Associates; Evelyn Uscio, Selman & Associates; Audrey Houghland, HomeSeekers Havasu; Veronica Medina, Capital Title exchanging with Jennifer Sabbato 12/9/06; Ginger Thornton, First Horizon exchanging with Kim Rothacher 12/9/05; Sally Walker, Hi-Tech Mortgage; Marcia Watson, 1st National Bank of Arizona. Ms. Charles provided an updated Committee Chair and Members list. Additionally, Ms. Charles provided copies of the new member application. Membership type clearly defined at the top.

Ms. Charles reported that 37 REALTOR members have renewed, with 20 outstanding including Board members. We need to encourage renewal. A check was received from National for \$491 for dues.

The new member orientation in December was a success. There were three new members in attendance.

Bob Nachman announced the State Membership Contest. It will be based on raw numbers and increased member percentage.

COMMITTEE REPORTS:

Finance & Budget Chair Janice Gould reviewed the budget. There were a few clarifications, but nothing to officially note.

Audit Co-Chair Dori Meadows reported that she and Audit Co-Chair Sharon Haller conducted a financial audit. The audit supported the reported documentation provided by the Treasurer with no improprieties. Ms. Meadows questioned the need for monthly audits with the suggestion for quarterly audits. President Lind recommended that it makes more sense to allow the Audit Committee and the Treasurer to determine whether the audit be made monthly or quarterly. No vote was taken.

Member Marketing Chair Judy Cheon stated that the committee goal for membership is to grow 20% in 2006. Anticipated loss of 10% and 10% new. The member survey will be presented to the membership at the Business Resource Meeting with 5 minutes to complete. The purpose is to find out what we can do better in terms of membership value and to find out what we are doing well.

Ms. Cheon requested a list of meeting attendees, cancellations and no shows from Katie O'Neal. She will graph attendance. She will also send out cards to those not attending.

Programs & Education Chair Judi Harris distributed the Proposed Calendar of Programs for 2006, highlighting the subject, speakers, and "catchy" title.

Ways & Means Chair Ginger Thornton reported that she has the order forms for the February Fundraiser to be distributed and accepted at the Business Resource Meeting later in the day. A committee meeting was held with 11 members attending. They are planning a cardboard boat race in the Spring, as well as a May time-frame (Mother's Day) raffle for a crystal cube with pictures and certificate for \$100 towards a nights stay at the New York New York in Las Vegas.

Ms. Thornton recognized Bonnie Russell of 1st American Home Buyer's Protection for donating 12 sets of 2 movie tickets. These will be used with the meeting raffle. Additionally, \$220 was raised from the December raffle for the table Decorations. They were donated by Liz Miller, Open House Realty. Intent is to move away from the 50/50 and offer interesting items in lieu thereof.

Reservations & Attendance Chair Katie O'Neal reported that 78 reservations were made for the Business Resource Meeting to be held later in the day. Lunch menu for the Business Resource Meeting will be a salad bar, while the February Meeting will be a buffet. This will allow members to move around and network. Ms. O'Neal mentioned that the Ramada no longer does catering, and she is in process of researching different alternatives after the February meeting. She will present the bids at the February meeting. The LHAR Board approved the use at no charge for WCR events including luncheons. A refundable cleaning deposit would be required.

NEW BUSINESS:

Audit Chair Dori Meadows mentioned a concern with regard to the requiring of all members to serve on a committee. Much discussion took place. The consensus was to encourage new members to "plug in" but not make it a requirement.

President Lind presented a bylaws change to be in line with National as follows:

Article I, Section 4: Chapters may be disbanded after due notice for:

- (A.) Not maintaining at least ~~ten (10)~~ twenty (20) Active members;
- (B.) Not filing a list of current officers;
- (C.) Not filing an Annual Report with the WCR National Office;
- (D.) For any other reason deemed by the national Governing Board to be in the best interest of the WCR.

It was moved, seconded and unanimously approved to make the above change to the bylaws.

President Lind stated that in the past year, raising money has been a major concern. This is due to the fact that the LHAWCR is new and must get established. Chapter goals include Leadership Training, Member Education and Charitable Causes. Ms. Lind proposed that the LHAWCR sponsor an event for the LHAR REALTOR Olympics beginning around St. Patricks Day. Event suggestion include Bunco, Bingo, or the Walk/Run. Cost is \$400 to sponsor plus labor. It was moved, seconded and unanimously approved for the Chapter to sponsor an event. Mary Holtzen agreed to Chair this event.

Bob Nachman spoke a few words about volunteerism, organization and teamwork. He commended the LHAWCR for the amazing growth. Chapter is known at the National level. He then read the Consent to Serve for the National Level. "Support the vote of the Majority." Reminded all that he is available for questions, as well as Jimmee McNeely and Chris Maydanis. "Keep up the good work."

Judi Harris reported that a thank you card was received by the Ramada.

Next Governing Board meeting will be held on February 9, 2006 at 10:30 am at the Ramada.

Being no further business, the meeting was adjourned at 11:32am.

Respectfully submitted,



Lori Dee Doerfler, Secretary