



**Lake Havasu Area Chapter
Governing Board Meeting, December 14, 2006**

CALL TO ORDER:

The meeting was called to order by President Vicki Lind at 10:06am at the Lake Havasu Association of REALTORS® Center.

Those in attendance:

Vicki Lind, Julia McDonnell, Lori Dee Doerfler, Mindi Thompson, Mary Holtzen, Judi Harris, Lenora Stevens, Nichole Cummings, Liz Miller, Carol Darrow, Dori Meadows, Carole Cathcart, Angie Saltzman, Suzanne White, Melissa McDaniel, Michele Anderson, Carole Cathcart, and Bob Nachman. There was a quorum present.

MINUTES:

Minutes of the Governing Board and Business Resource Meetings of November 16, 2006 were approved as posted.

TREASURERS REPORT:

Treasurer, Mindi Thompson distributed an Income vs. Spending Report and a Monthly Cash Flow Report dated 12/14/06 with figures as of 12/13/06. According to the reports, balance on hand was \$5,677.40.

Two scholarships were approved; one for Nancy Charles and one for Mindi Thompson to attend the Arizona WCR State Meeting in Scottsdale, for a total amount of \$200.

2007 Treasurer Michele Anderson announced she will be away from 12/20/06 through 1/2/07.

COMMITTEE REPORTS:

Finance & Budget Chair, Lenora Stevens distributed and reviewed the 2006 Statement of Receipts and Expenses, dated 12/14/06. A discussion ensued regarding a \$149.50 difference of the stated carry over of \$5,527.90 from the report from the Treasurer. Chair Stevens indicated that her report is a day newer which could account for the difference. Chair Stevens will research and report on the differential at the next Governing Board Meeting.

Audit Chair Dori Meadows reported that an audit was performed since the last meeting and the finances are in order.

President Lind indicated the use of a new Income/Expense form to better track the budget and expense categories.

2007 Ways & Means Chair Carole Cathcart distributed and reviewed the 2007 Ways & Means Preliminary Proposal which is on file. She talked about the various fundraising opportunities. Additionally, she mentioned that the Fashion Show will not take place next year. It will be moved to late February to early March 2008. This is due to the Annual Cancer Fashion Show which is held in the Fall. Chair Cathcart mentioned that she is writing committee guidelines as well as recruiting committee members for 2007. Additionally, she is looking to recruit a photographer to take pictures as we grow.

2007 President-Elect Angie Salzman reported on a "Texas Hold 'em" fundraiser to be held on February 27, 2007. More information to follow.

Bob Nachman provided some contact information within the state of Arizona for some fundraiser ideas which are less labor intensive. He also stated that "strong programs" are very important.

OFFICER'S REPORTS:

In the absence of the Vice-President, Membership, President Lind briefly mentioned the 2007 Member Retention plan and the value of belonging to the LHAWCR. It was highly suggested that the officers and board members renew their membership before the end of the year.

President Lind mentioned the need for an orientation in January, 2007. Historical data and the officer notebook shall be obtained from Nancy Charles. Training to take place at the Lake Havasu Association of REALTORS® classroom. Ms. White to coordinate with the Association.

2007 President Julia McDonnell indicated that on-line registration is set up for members to renew their membership either before or after the Business Resource Meeting. She intends to have it for the next meeting as well.

UNFINISHED BUSINESS:

Hospitality Chair Carol Darrow distributed Plans A & B defining the options for a one year prepaid Business Resource Meeting Lunch Express Card. The following is the result of the discussions:

Plan A.1.

1. Purchase a card in January and receive one month free. Cost for card is \$165 (\$15 x 11). If purchased after January, card will be prorated at \$15 per meeting left in Calendar year (no free month.)
2. Card good January through December 2007.
3. You must still make your reservations by replying to your evite.
4. You must bring card to each meeting if not you must pay for your lunch. We will not keep track of your card or when you use it.
5. Cards may be used for own lunch or non-member guests.

Chair Darrow mentioned that Juicys confirmed that they will cater the 2007 luncheons and will keep pricing the same. Additionally, LHAR has been noticed and dates confirmed.

With regard to the chapter website, President Lind reported that Rich and Melissa McDaniel have obtained a new website through Register.com. Domain transfer should take place within 10 days. HCB to be notified to assure their credit card is not processed for the old website. Anticipated costs are \$35 to transfer and \$450 annually. HCB to sponsor.

NEW BUSINESS:

2006 Officers and Chairs transferred files and materials to the 2007 Officers/Chairs.

Next Governing Board meeting will be held on January 11, 2007 at 10:30am at the Lake Havasu Association of REALTORS® Center.

Annual Report information due to President Elect Angie Salzman by the next meeting, January 11, 2007.

Being no further business, the meeting was adjourned at 11:24am.

Respectfully submitted,



Lori Dee Doerfler, Secretary