



## LAKE HAVASU AREA CHAPTER

### Governing Board Meeting, December 8, 2005

#### CALL TO ORDER:

The meeting was called to order by President Vicki Lind at 10:30am at the Ramada Havasu Meeting Room.

#### Those in attendance:

Vicki Lind, Nancy Charles, Lori Doerfler, Mindi Thompson, Mary Holtzen, Janice Gould, Michele Anderson, Judi Harris, Liz Miller, Judy Roe, Julia McDonnell, Katie O'Neal, Kathy Thiessen, Barbara Loitsch, Sharon Haller and Dori Meadows. There was a quorum present.

#### MINUTES:

Minutes of the Governing Board Meeting of November 10, 2005 were approved as amended. Corrections were as follows: Add to those in attendance to include Mary Holtzen and Kathy Thiessen and NOT in attendance Judy Roe. Additionally, under Hospitality Report, at the end of the sentence remove "by Member Marketing Chair Judy Cheon.". It should be noted that these revisions were made to the web posted minutes.

Minutes of the Business Resource Meeting of November 10, 2005 were approved as posted.

#### TREASURERS REPORT:

Treasurer Mindi Thompson reported a balance on hand of \$5,956.11 as of 12/8/05.

#### OFFICER'S REPORTS:

President Vicki Lind discussed the State Orientation/Installation/Dinner and Awards Meeting held on December 2 and 3 in Phoenix. Members Buffy Blair, Julia McDonnell, Ginger Thornton, and Vicki Lind were in attendance.

Ms. Lind distributed and reviewed the Arizona State Chapter 2006 Calendar of Events and Board attendance recommendations. She also mentioned an educational opportunity for GRI Designees to be held in Scottsdale on January 13, 2006. "Effective Money Management for Today's REALTOR." A flyer was distributed.

Vice-President Nancy Charles distributed the Membership Report dated December 8, 2005. Total members to date are 78 with the following new approved members: Carole Cathcart, Tom Burns Realty, Russell Ideishi, Mohave State Bank, Cindy Hyde and Pat Moedl of Capital Title. Ms. Charles provided an updated Committee Chair and Members list.

VP Charles informed the Board that instead of waiting until after the first of the year, another new member orientation has been scheduled for Friday, December 16, 2005 at 8:30 am at the offices of Havasu Realty.

President Lind expressed that it is the LHAWCR goal to have a membership retention of less than 90%. With this in mind, Membership Marketing Chair Judy Cheon prepared a membership survey which will be distributed at the Business Resource Meeting. The goal of this survey is to identify the Chapter's strengths and weaknesses.

The membership drive will begin in earnest right after the first of the year.

#### COMMITTEE REPORTS:

Programs & Education Chair Judi Harris distributed the Proposed Calendar of Programs for 2006. This calendar identifies the proposed date, program subject, speaker and the committee members responsible for arranging the program, speaker(s) and their bio(s).

Discussion took place regarding a date conflict for the January meetings. Shari Dzubak the meeting speaker and LHAWCR class instructor had to move the date to January 19, 2006. There was some concern regarding an Association program scheduled for January 20, 2006, however it was determined that the date could not be changed any further. A flyer for the sponsored class was provided. The date on the flyer needs to be changed from January 12, 2006 to January 19, 2006.

Discussion took place regarding the 1<sup>st</sup> Annual Fashion Show and Bottle Auction. President Lind thanked Michele Anderson and the Ways & Means Committee for their hard work and "a job well done." At this time, it was announced that Ginger Thornton was appointed to replace Michele Anderson who resigned the position of Ways & Means Chair. Ways & Means Chair Ginger Thornton described the next revenue maker, Valentines Silent Auction. More information to follow.

Marketing Chair Julia McDonnell reported that a website sponsor has been identified. Work will proceed in getting the website up and running. Additionally, the newsletter needs reports/input by the 22 of each month.

Reservations & Attendance Chair Katie O'Neal reported that 60 reservations were made for the Business Resource Meeting to be held later in the day.

Audit Co-Chair Dori Meadows reported that a financial audit will take place in January 2006.

Nominating Chair Barbara Loitsch reported that an election for President Elect will take place that the Business Resource Meeting later in the day. Currently, there is one approved nominee, however floor nominations will be sought.

NEW BUSINESS:

Next Governing Board meeting will be held on January 19, 2005 at 10:30 am at the Ramada.

Being no further business, the meeting was adjourned at 11:15am.

Respectfully submitted,

A handwritten signature in cursive script that reads "Lori Dee Doerfler".

Lori Dee Doerfler, Secretary