



**Lake Havasu Area Chapter
Business Resource Meeting, August 10, 2006**

CALL TO ORDER:

President Vicki Lind called the meeting to order at 12:00pm at the Lake Havasu Association of REALTORS® REALTOR® Center.

PLEDGE OF ALLEGIANCE:

Evelyn Uscio, Selman & Associates led the Pledge of Allegiance to the Flag of the United States of America.

INSPIRATION

Drue Brainard, Jack Brainard Appraisals shared an inspiration entitled "Think Big."

MISSION STATEMENT AND VISION:

Pat Landry, Coldwell Banker, Residential Brokerage read WCR's Mission Statement and Vision.

WELCOME AND INTRODUCTIONS:

President Lind welcomed members and guests.

COMMITTEE REPORTS:

Ginger Thornton, Ways & Means Chair encouraged all members to attend the Inaugural Cardboard Boat Regatta to be held on August 12, 2006 at the south-end of Rotary Park. She indicated that there were still many opportunities and areas to help and enjoy. Ms. Thornton introduced Carole Cathcart who will chair the 2nd Annual Fashion Show and Bottle Auction to be held Thursday, November 2, 2006. Ms. Cathcart gave a brief overview of the plans for the event. She mentioned that tickets would be available beginning at the September BRM.

Judy Harris, Program Chair reviewed the 5 performance management areas and encouraged member participation on the 2007 Program and Education Committee. Ms. Harris informed the membership that the speaker for the September meeting was scheduled to be Liz Vidad who would speak on Personal Performance Management with a program entitled "Watch Your Back & Your Clients Assets."

Julia McDonnell, President-Elect spoke about the WCR Leadership Academy she attended in Chicago. The Leadership Academy is designed to assist in-coming Presidents in preparing for their specific Leadership needs.

It was announced that the LHAWCR with the LHAR and Interagency, would sponsor an "Angel Tree" at Christmas.

PROGRAM:

A panel of long time members of the real estate community discussed doing business during different types of markets consisting of Jack Meredith, Above All Real Estate; Bob Calvin, Selman & Associates; Anne Prey, 1st National Bank of Arizona; Glenn Conroy, Realty Executives; Pat Landry, Coldwell Banker Residential Brokerage; Lynda Beller, Selman & Associates; and Pat Tenney, Midwest Financial Mortgage.

RAFFLE DRAWING:

A 50/50 drawing was held and Lori Doerfler won \$92.

ADJOURNMENT:

The next Business Resource Meeting will be held at the REALTOR® Center on September 14, 2006 at noon. Registration and Networking begins at 11:30am.

Being no further business, the meeting was adjourned at 1:35pm.

Respectfully Submitted,

A handwritten signature in black ink, reading "Lori Dee Doerfler". The signature is written in a cursive, flowing style.

Lori Dee Doerfler, Secretary