

BUSINESS RESOURCE MEETING  
APRIL 10, 2008

GREETER: Leslie Johnson

CALL TO ORDER:

Julia McDonnell, Past President, Havasu Realty called the meeting to order at 12:00 pm at the Lake Havasu Association of REALTORS Center.

PLEDGE OF ALLEGIANCE:

We were fortunate to have Linda Browning of Keller Williams lead us in the pledge.

WELCOME & INTRODUCTIONS:

Julia asked the members introduce their guests and they were the following Mary Roberts introduced Sue Hall and Amy Adams, Carol Darrow brought Terry Commeau from Keller Williams, Lonnie Stevenson introduced Peter Schumann of Schumann Advertising, Debbie Leonhardt introduced Tempe Lockner from Mohave State Bank construction department. Cindy Hyde Stewart Title introduced Tammy from Stewart; Kim Rothacher introduced Keri Miller for KCI Development and Investment Holdings.

Mary Roberts introduce our newest member of WCR they are Pat Brown, Linda Browning, Denna Ketchum, Pat Leso, Pat Moedl, and Joanna Pellerito.

INSPIRATION:

Linda Locke of Havasu Realty gave a great talk about all the things in life that can go well or not so well. She spoke off adversity as well wonderful moments her analogy of this life we are going through is two fold:

1. Making a living is not the same thing as making a life.
2. People never forget how you make them feel.

The synopsis is love what you're doing and no matter what's going on in your life, if you want to do well make sure you treat people well.

MEMBER SPOTLIGHT:

Terrie Hoover of Eagle Point Mortgage was the lady of the day. Terri talked about her early years in Lake Havasu, first visiting and then deciding to move here. She has been in our community since 1989. She has also been in our industry a good number of years. She opened Eagle Point Mortgage, with her partner, Becky Stark. Terrie still sees the shine of Lake Havasu and inspires others to do the same.

GOVERNMENT AFFAIRS:

Glenn Conroy advised of the new initiative to amend the State regulations to incorporate a transfer tax that will cost taxpayers and we need to protect the property rights by rejecting the proposed amendment.

EVENTS REPORT:

Kim Rothacker, Spitfire Events, reported that the fashion show will be held on June 12<sup>th</sup>, the doors open at 6:00pm and the show starts at 6:30pm the event is open to the public there will be a silent bottle auction as well as many individual gifts.

Julia Roberts advised the Bunco event raised \$1332.08 for Realtor Olympics. She thanked all who worked the event as well as the participants.

PROGRAM;

Fair Housing was presented by Shari DZubak. Shari let us know that the month of April is Fair Housing month. She explained many of the ways we need to make sure we are always aware that we are using diversification 100 percent of the time. Her notation that you need to follow not the golden rule but rather the Platinum rule which is treat people as they want to be treated.

DRAWINGS:

Nichole Cumming awarded a gift to Chrissy Leftner of Mohave State Bank as a guest and Bonnie Russell as a member. Mary Roberts was also given a gift for bringing a guest.

Respectfully,

Anne Pray  
Secretary