



Lake Havasu Area Chapter
Governing Board Meeting, April 12, 2007

CALL TO ORDER:

The meeting was called to order by President Julia McDonnell at 10:00 am at the Association of REALTORS ® Center.

Those in attendance:

Julia McDonnell, Angie Saltzman, Suzanne White, Michele Anderson, Melissa McDaniel, Nichole Cummings, Judy Harris, Lenora Stevens, Carole Cathcart, Carol Darrow, Dori Meadows, Liz Miller, Mary Holtzen, Julia Roberts, Vicki Lind

MINUTES:

The Minutes of the Governing Board and Business Resource Meeting of March were approved with the following **CORRECTIONS**: *Treasurer's Report* Expenses should have read \$3447.23. BRM Minutes had the following name corrections: *Program*, Sue Oldfield was introduced, not Linda. *Drawing*, correct spelling for Sharone Jerzy.

FINANCE REPORT:

Treasurer, Michele Anderson reported Income of \$10,629 and Expenses of \$4861.84. Bank balance is apx. \$11,760. Report submitted for audit.

OFFICER REPORTS:

V.P. of Membership, Suzanne White reported the joining of several new members including 3 new members from Golden Valley. Total members are at 96. Some members who have not yet renewed are still being contacted by the Board.

Pres. McDonnell announced her attendance at the State Meeting in Prescott along with Vicki Lind, Angie Saltzman, Suzanne White and Michele Anderson. Michele, Suzanne and Angie all gave a brief description of their experience. They all felt welcomed and enjoyed meeting other professionals, learning from other's experiences and all feel our Chapter is "right on track". Pres. McDonnell gave a big *Thank You* to Michele who had offered her home in Prescott for lodging and encouraged everyone to attend the next state meeting August 14th and 15th. Liz Miller reminded those who attended that they could apply for a scholarship.

COMMITTEE REPORTS:

Programs and Education Chair Judi Harris announced that next month's speakers, Jerry and Cindy Aldrige, are confirmed and will be speaking on teamwork. July's guest is also confirmed; Gary Andresson will speak on the changing mortgage market. The 3rd quarter class taught by Joeann Fossland on "tech tools" Aug. 16th still needs to be confirmed. JT Wyatt will be offering a Realtor Safety class September 13th following the BRM. Still in the works is a class offered by Jennifer Beasley; a 3 hr course on Code of Ethics. An Excel class, taught by Linda Locke, is still questionable for the 4th quarter. Judi is already working on ideas for next year.

Hospitality Co-chair Carrol Darrow announced that the e-mail system for BRM reservations worked very well this past month, however, should Carrol become absent, it was felt that e-vite would be easier for someone to come in and take her place. There were also concerns over Carrol not being able to receive “bounce back” information on incorrect or inactive e-mail addresses using a normal e-mail system, such as hotmail. After Board discussions about the pros and cons of e-mail vs. e-vite it was the consensus of the Board to continue using e-vite. Carrol announced a new drawing that will take place at each BRM for members who bring a guest. The winner will be receiving a movie certificate donated by Bonnie Russel, First American Home Warranty.

Membership Chair Nichole Cummings reported on the “Chocolate and Cheesecake” membership social at Windsor Square. Although final figures are not yet available, Nichole and Treasurer Michele anticipate the bottom line will be an expense of apx. \$50. At least one new member resulted from this social. Everyone who attended had a nice time.

Fun & Fundraising Chair Carole Cathcart announced that the *Flamingo Flocking* is doing well. After some confusion by “flock recipients” there is now a notice on one of the flamingos explaining that the flocking was paid for by a friend and will be removed the following day. Julia Roberts phone number is included. There have been 7 “flockings” and one \$20 insurance policy purchased. Suzanne White will place pictures on the website as well as an insurance policy (read aloud by Ms. Roberts) for members, should they wish to purchase. Carole announced that there is \$298 in the *Queen of Hearts* “pot”. There will be a *Fashion Show* meeting on April 18th. With the use of a database of Affiliates and brokers, 185 letters have been sent soliciting sponsors. Carole and Kim Rothacher will be going out to secure stores next week.

UNFINISHED BUSINESS: Carole Cathcart spoke on how her original “vision” of sending *Care Packages* of industry related information to local members/families who were deployed in the military had gotten a bit off track. The idea was not fully understood by those who were being contacted to participate in a possible sub-committee. Secretary McDaniel suggested that a sub-committee is not necessary and that a box can be simply put on the fundraising table and available for members to place real estate related information, such as articles & magazines, inside. This information can then be collected periodically and mailed to the deployed persons.

NEW BUSINESS: Pres. McDonnell asked for names of those attending the Newport Summit so that room reservations could be made. Next Governing Board meeting will be held on May 10 at 10:00 am at the Lake Havasu Association of REALTORS® Center.

Being no further business, the meeting was adjourned at 11:20 am.

Respectfully submitted,

Melissa McDaniel, Secretary