



**BUSINESS RESOURCE MEETING:
APRIL 9, 2009**

GREETER:

Sharone Jerzy along with her friend Rene Raya welcomed members and guests.

CALL TO ORDER:

Mary Roberts President Elect called the meeting to order at 12:00 pm at the Lake Havasu Association of REALTORS® Center.

PLEDGE OF ALLEGIANCE:

Lynette Fisher led us in the pledge.

WELCOME AND INTRODUCTIONS:

Mary Roberts asked current members who brought guests to introduce them. Sharone Jerzy introduced Rene Raya, Lynette Fisher introduced Brenda Fisher, and Amber Cheramy invited Linda Bell.

INSPIRATION:

Sue Hall of America Home Key Mortgage, whose mother is her inspiration, gave a great message. She broke down what the word inspiration means to her.

I Integrity
N Never give up
S Success
P Passion
I Innovation
R Recognition
A Achievement
T Teamwork
I Intuition
O Optimism
N Never forget we are here for each other.

This is a profound message that we can all share and work on.

MEMBER REPORTS:

Mark McKinnon gave a rousing detailed synopsis of this WCR/AAR meeting in Prescott. It was high voltage with bits of comedy. He spoke of the integration of members both new and old and suggested anyone enlisted to the organization should make it a point to attend next year. He noted that Vicki Lind Past President was the star of the meeting.

Angie Saltzman, also a Past President sat on a panel discussion in which they acknowledged how to stay at the top of your game. Some of discussion was around 1st time homebuyers, foreclosures, correct staffing as well as opportunities and attitudes. This is the path we should be on in order to achieve excellence in foreseeable future.

SCHOLARSHIPS:

Carrie Hemme of Michael Alan has taken on the responsibility of the Nancy Charles Spirit Award in which there are donations as well as scholarship awards for reimbursement of funds which have already been used to further the opportunities of others attending some of the State and National meetings. Carrie noted that the award is the epitome of WCR and what it stands for. Awards will be given out quarterly and forms were left for the WCR members to apply.

EVENTS AND PROGRAMS:

Jeff Okamura and Carole Cathcart announce that on 4/30/2009 a women's self defense class will be held at the high school. The class is geared to the women graduating from school and what to watch for as many will be leaving for the first time and it is felt we can better prepare them for their journey into the world.

PROGRAM:

Past President Angie Saltzman introduced out speaker Karen Bohler of the Bohler Institute. Talk about dynamic!!! Karen talked to us about how to stay on the right side of real estate law. All eyes and ears were glued to her. Karen explained she was here to tell us mitigate damages and how to defend yourself and your profession. Karen who is currently attending law school brought some cases to our attention that should change our communication in the business world. What it really boils down to is learn the laws and follow them. Always do the right thing, and make sure you do not give out advice outside your area of expertise, last but not least Always Put It in Writing. We were fortunate to have such a knowledgeable individual.

DRAWINGS:

Renaey Raya, a guest won a gif donated by Stewart Title. Amber Cheramy won movie tickets for bringing a guest Bonnie Russell provided the gift. In BINGO Julie O'Callaghan, was our winner. The winner of Queen of Hearts was Lynette Fisher who received \$45.00.

ADJOURNMENT:

President Elect Mary Roberts adjourned the meeting at 1:00 pm

Respectfully,

Anne Pray for Michelle Morgan