



BUSINESS RESOURCE MEETING:
August 14, 2008

CALL TO ORDER:
President Angie Saltzman called the meeting to order at 12:00 pm at the Lake Havasu Association of REALTOR® Center.

PLEDGE OF ALLEGIANCE:
JacAlyn Camp-Greve of Keller-Williams led us in the pledge.

WELCOME AND INTRODUCTIONS:
Angie Saltzman introduced our State President Jimmee McNeely. Vicki Lind brought Judy Ann Cheon, Judi Harris brought Fred Stuhlmiller and Carole Cathcart. Carolyn Michael introduced Joy McKinnon. Sue Hall brought Debra Stevens. Tina Wrightman introduced Mardel Mitchell while Mary Roberts brought Carolyn Altman, Julia Roberts introduced Eddie Ebach and Linda Donnellon brought Phyllis Smith. Gary Ardesson introduced Jeff Okamura.

INSPIRATION:
Lonnie Stevenson talked to us about change. The basic fact is that change is inevitable you either change or you become extinct. Change is both cyclical and structural. The reason people do not want to change is based on fear. His synopsis is, find out what you are afraid of and face your fear.

ARIZONA STATE CHAPTER UPDATE:
State President Jimmee McNeely gave a few words on the Tucson conference. She was also pleased to announce that Vicki Lind was voted in as the State's Treasurer for the year of 2009. Michele Anderson, Mary Roberts and Amber Cheramy provided insight on how leadership skills, networking and encouragement helped to make each stronger as both individuals and as the Lake Havasu chapter.

GOVERNMENT AFFAIRS:
Glenn Conroy gave a quick update on what is going on in our environment. Glenn stated that while rates are low and the market is moving a bit make sure you use this to help you sell. He told us

that Carolyn Altman is new to Government affairs, make sure you support her. He wants everyone to be involved in our community which gives additional strength to WCR as well as The Board of Realtors. Use your power as a Realtor and protect our Rights in government.

PROGRAM:

Carl Flusche noted that Mohave County is the fifth largest county in the United States, with work going on everyday somewhere in the County. Carl spoke of Lake Havasu, Yucca, Sterling, and Golden Valley. He talked about the infrastructure in Sterling as well as the water issues in Yucca for Griffiths. Basically every place you turn there is something going on in this community and stay on top of the issue that directly involve you and our industry.

FUN AND FUNDRAISING COMMITTEE:

Russ Ideishi and Evelyn Uscio announced that with the Fashion Show it netted about \$3400.00 and \$800.00 of that was donated to Heathers Klost which assists persons in need with clothing for school. They also announced that Texas Hold'Em had fund raised \$901.52 and of that amount \$90.00 along with Judi Harris who was gracious enough to give an additional \$10.00 of her own money to make it an even \$100.00 the Backpack Program. Russ advised that Queen of Hearts is currently at \$1,760.00. And the drawing for the day is \$76.00 there are 28 cards left in the deck. Vicki Lind mentions she had WCR State luggage tags for sale. They are \$5.00 each of 5 for \$20.00.

DRAWINGS:

Nichole Cumming Hospitality Chairman announced Evelyn Uscio won the \$76.00 Queen of Hearts drawing and did not win the \$1,760.00. Bonnie Russell provided movie Theater tickets for Bingo and Linda Donnellon won. Cindy Hyde Provided a bottle of wine for both the member who brought a guest and a guest. The winners were Judi Harris as member and Phyllis's Smith as the guest.

ANNOUNCEMENT:

Angie made the announcement that since the next meeting will be held on 9/11 we are using a Patriotic theme for the event.

ADJOURNMENT:

President Angie Saltzman adjourned the meeting at 1:00pm

Respectfully,

Anne Pray
Secretary

