



Mission

We are a network of successful REALTORS® empowering women to exercise their potential as entrepreneurs and industry leaders.

2011 Chapter Leaders

President

Amber Cheramy
Brooks-Clark & Associates
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President-elect

Denna Ketchum
Keller Williams Arizona
Living Realty
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VP, Membership

Dodie Gildea
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Secretary

Carol Darrow
First American Title
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Treasurer

Tina Wightman
Chicago Title
tina.wightman@ctt.com

President's Message

As 2010 comes to a close, I want to personally thank all of you for making my year as President of the Lake Havasu Area Chapter of Women's Council of REALTORS® such a fun and rewarding experience.

When I first joined I had no intentions of being a part of leadership. In fact, I thought that I wasn't really worthy to lead such a wonderful group of individuals. Upon the request of Vicki Lind, I did run for VP of Membership in 2007 and won the election. I was nervous not for that year but because I knew that the normal progression is to move to President Elect and then on to President. I didn't have the confidence in myself to know that I could do a good job and not let the members and the past leadership down.

Fortunately for me, developing leadership is what Women's Council of REALTORS® is all about. In fact, the Mission Statement of the Council is "We are a network of successful REALTORS® empowering women to exercise their potential as entrepreneurs and industry leaders." Through the help of local members who had been through the ranks along with State and National leaders, I gained the confidence and strength to know what to do or where to go for help and advice. I wish that all of you have the opportunity, at some point, to get involved on a greater level. But please don't wait until someone asks you. Just do it!

Here's to a wonderful and prosperous 2011!

Sincerely



Mary Roberts

Keller Williams Arizona Living Realty
2010 Local Chapter President
Women's Council of Realtors

What's Online

Have you been to our site lately?

Check out your Lake Havasu Chapter site today:
www.LakeHavasuWCR.com .

We post slideshows of networking photos from most of our past meetings. Plus, check out our membership roster, there you will find profiles, websites and email addresses.

New Members

The Lake Havasu Chapter of the Women's Council of REALTORS® is proud to welcome the following new members:

John Gall
Nextage Property Solutions

Kathleen Murray
Realty Executives- Kingman

Cherish Sammeli
First American Title

Lonnie Stevenson
Evergreen Home Loans

Art Tollis
Horizon Community Bank

Upcoming Events

Lake Havasu Association of REALTORS®

The speaker for the January 13th 2011 meeting is

Breezy Morgan

“Mattresses & Other Hiding Places”

Financial Planning for 2011

Questions about this event? Contact Judy Roe at judyjudyjudy@citlink.net

WCR State Meeting

Recently all of the line officers attended the WCR State Meeting in Scottsdale. This meeting focuses on the orientation and installation of new officers. Each line officer had the opportunity to go to class specific to their position to help them learn the duties of their job and a chance to network with others in the same position in the state. We also got a chance to see the WCR National President speak and she gave a wonderful presentation about "The Energy Bus" Which really helped put us in a more positive frame of mind to plan for our chapter. Finally, we close with a speaker on networking. He explained some important tips on why networking is so important in our business and our chapter.

Thank you,



Amber Cheramy

Brooks-Clark & Associates
2011 Local Chapter President
Women's Council of Realtors

Super Star Award

Each month A REALTOR® and an affiliate are awarded the “Gold Super Star” by the previous recipient in recognition of their service and WCR participation.

REALTOR®

2010

Jan- Hilary Sosey
Feb- Dodie Gildea
Mar- Denna Ketchum
Apr- Lori Doerfler
May- Mary Roberts
June- Suzanne White
July – Judi Harris
Aug – Lynette Fisher
Sept – Vicki Runyon
Oct – Lori Doerfler
Nov – Julia Roberts
Dec – Eddie Ebach

Affiliate

2010

Jan- Debbie Leonhart
Feb- Kari Ames
Mar- Sharone Jerzy
Apr- Kelli Wallin
May- Pat Tenney
June- Julie O’Callaghan
July - Laurie Helmer
Aug – Cindy Baird
Sept – Lauren Silva
Oct – Tina Wightman
Nov - absent
Dec – Carol Darrow



I have recently returned from WCR State Orientation in Scottsdale. After each conference I attend I realize the value of the organization. Just getting to know the other WCR members from around the state and hearing their ideas and even their struggles helps me with my business as well as my personal life. There are scholarships available to attend these Conferences. I strongly suggest that you all take advantage of the opportunity to attend the Winter Conference in Prescott in March.

Denna Ketchum

Keller Williams Arizona Living Realty
2011 Local Chapter President-Elect
Women’s Council of Realtors



My first Woman’s Council of REALTORS® out of town event was a great experience. I have been to other events for AAR and other organizations before, but this was nothing like any of them. Right when we arrived at the meeting a woman comes up to welcome us and tells us she is the “official hugger”. So we all hug her and go about our business. The meeting starts and they introduce Margo Willis as the incoming 2011 National President. And guess what, she was the official hugger. That was really cool to me. Everyone was so very nice and welcoming. It made a great first impression for me.

At the installation dinner the inspiration was a great story about sharing your knowledge with everyone in order for your business to grow. This to me sums up what WCR is about. The event that stood out most to me the following morning we attended a general session where Margo Willis did a great presentation on the “Energy Bus” by Jon Gordon. I have read it before but I still was able to get something more out of it. We also had a very enthusiastic speaker Dave Sherman, that spoke to us about networking and how to make the most of the holiday season. I also had a great break out session that will help me with my new position as secretary.

I enjoyed getting to know everyone that went. You really get to know someone well and learn things about them you would never know. Thank you for allowing me to go. I look forward to putting what I learned to use in 2010.

Carol Darrow

First American Title
2011 Local Chapter Secretary
Women’s Council of Realtors

Local Chapter Annual Awards

Each year the Lake Havasu Chapter members choose three individuals who have distinguished themselves in their field. This year's winners are:

2010

Entrepreneur of the Year –
Angie Saltzman

Affiliate of the Year –
Tawna Bartlett

Realtor of the Year –
Judy Roe

Fun and Fundraising Events

Visit our website for updates and Photos!

www.LakeHavasuWCR.com

Join us on Facebook!

Pictures from each Business Resource Meeting are now on the Lake Havasu Area Chapter Facebook Page. Click [HERE](#) to view

Fun and Fundraisers

Charity Car Wash September 26, 2010

The car wash at Car Toyz was also another successful event. We raised **\$270** from the event for WCR and **\$270** for the H.A.V.E.N. food for kidz program. A special thank you goes out to everyone that helped and to Car Toyz for donating their time, place and equipment.

2011 Meeting Schedule January through December

- *January 13, 2011 – “Mattresses and Other Hiding Places” Financial planning 2011 and Beyond*
- *February 10, 2011 – “Be Informed or Beware!” HOA Bonds & Financial Issues*
- *March 10, 2011 – “Follow the Leader” Increasing Your Business Through Leadership*
- *April 14, 2011 – “Tomorrow’s Forecast: Sunny & Hot” Legal & legislative Issues of Tomorrow’s Market*
- *May 12, 2011 – “Do REO Agents Ever Sleep?” The “Inside” Scoop on REO Agent’s Business*
- *June 9, 2011 – “Social Butterflies & Other Strange Creatures” Social Networking*
- *July 14, 2011 – “Strong Coffee” Cultural Diversity*
- *August 11, 2011 – “Praise the Appraiser” The Religion of Property Values*
- *Sept 8, 2011 – “The Teeter Totter of Business” Leveraging Yourself by Hiring Talent*
- *Oct 13, 2011 – “What’s Fair About Fair Housing” Fair Housing Issues*
- *Nov 10, 2011 – “Green Eggs and Ham” Sales Made Simple*
- *Dec 8, 2011 – “You’re in the Army Now” (& Installation of Officers) Recruiting & Retaining Young Professionals in WCR*

Please check our website, www.LakeHavasuWCR.com, for updates.
