



## Mission

**We are a network of successful REALTORS® empowering women to exercise their potential as entrepreneurs and industry leaders.**

## Chapter Leaders

### President

Michele Anderson  
Keller Williams Arizona  
Living  
[Michelesells@npgcable.com](mailto:Michelesells@npgcable.com)

### President-elect

Mary Roberts  
Keller Williams Arizona  
Living  
[Mroberts2@frontiernet.net](mailto:Mroberts2@frontiernet.net)

### VP, Membership

Amber Cheramy  
Brooks-Clark & Associates  
[amber@brooks-clark.com](mailto:amber@brooks-clark.com)

### Secretary

Michelle Morgan  
Help-U-Sell  
[michelle@michellemorgan.com](mailto:michelle@michellemorgan.com)

### Treasurer

Julia Roberts  
Brooks-Clark & Associates  
[jhavasus@hotmail.com](mailto:jhavasus@hotmail.com)

## President's Message

At the risk of sounding redundant I would like to thank my board, committee chairs and members once again for making this year as president a grand experience. Everyone has done an excellent job of keeping the focus and making each and every function and event within our chapter a success. During the last quarter we had the most wonderful "Girls Night Out" the Famous "Networking Night with a Poker Tournament", and a Car wash fund raising event that was most successful. As your President I don't think I could have asked for anything more. Thank You. Drawing to the last quarter and nearing the end of my term I'm sure we will have several more opportunities to Network and make friendships. Be looking ahead to the next year and see where you can get involved and make a difference in your life. Whether it is a board member, committee chair, or an active member. Give it a try you will be glad you did.

Once again thank you for the opportunity of serving as you Chapter President it's been my pleasure.



### Michele Anderson

Keller Williams Arizona Living Realty  
2009 Local Chapter President  
Women's Council of Realtors

## Upcoming Events

### *Lake Havasu Association of REALTORS®*

The speaker for the October 8th meeting is Dante Marinelli, Havasu Air Park.  
The topic is "What's in the Air in Havasu".

We will also hold our 2010 Elections during the meeting. The candidates for the positions to be filled can be found further down in this newsletter.

Questions about this event? Contact Judi Harris at [judi@judiharris.com](mailto:judi@judiharris.com)  
(Annie Pray is recuperating from surgery. You can send her get well notes at [anne.l.pray@wellsfargo.com](mailto:anne.l.pray@wellsfargo.com))

## Women's Council of Realtors Leadership Academy

### What's Online

*Have you been to our site lately?*

Check out your Lake Havasu Chapter site today: [www.LakeHavasuWCR.com](http://www.LakeHavasuWCR.com). We post slideshows of networking photos from most of our past meetings.

Plus, check out our membership roster, there you will find profiles, websites and email addresses.

### New Members

The Lake Havasu Chapter of the Women's Council of REALTORS® is proud to welcome the following new members:

**Starlit Porter**  
Heirloom Realty

**Lauren Silva**  
Land America Best  
Home Warranty

**Kelli Wallin**  
Cartridge World

As your 2009 Local Chapter President Elect, I had the opportunity to attend Leadership Academy on July 31 through August 2, 2009 in Chicago, IL. I had heard that this was a very powerful meeting and I certainly was not disappointed. There were more than 150 participants from all around the country serving at this year's President Elect for their local chapters who were coming together to try to learn tips and tricks for making our respective chapter stronger and more valuable to our members. During the two full days of sessions, we learned how to conduct effective meetings, position the chapter as a business resource, increase member value, and use technology for chapter communications. Each session was a hands-on sharing experience not only from the leadership but also from the members who brought ideas from what worked and did not in their chapters. It was a great learning experience that I know will be extremely beneficial in my upcoming year as your Local Chapter President. I plan to share what I learned with my new board and members of my committees. Thank you all for allowing me to attend this event.



**Mary Roberts**  
WCR President Elect  
REALTOR®  
Keller Williams Arizona Living Realty

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## Women's Council of REALTORS® State Resource Meeting



**Amber Cheramy**  
WCR Vice-President of Membership  
REALTOR®  
Brooks-Clark Associates

Every time we go to an event I have a new and different experience. I learn so many things between the classes, the speakers, & just brainstorming with other members. It not only helps enrich our Chapter but my business too. Every person can get something out of these meetings. That is why we want to send as many people as we can. Every person will pick up on a key point and take that away and hopefully we can bring a collection of ideas back to have the best chapter possible. I encourage everybody to take advantage of the scholarships available, I know you won't walk away unhappy.

## Super Star Award

Each month A REALTOR® and an affiliate are awarded the “Gold Super Star” by the previous recipient in recognition of their service and WCR participation.

### REALTOR®

2009

May- Mark McKinnon  
June – Julia McDonnell  
July – Mary Roberts  
August – Vicki Lind  
Sept – Julia McDonnell

### Affiliate

2009

May- Cindy Hyde  
June – Bonnie Russell  
July – Lonnie Stevenson  
August – Jeff Okamura  
September –Tawna Bartlett



**Jeff Okamura**  
Mohave State Bank  
Mortgage Professional

In the month of July 2009 I attended the WCR’s State Business resource meeting in Flagstaff. This was my first state level meeting and it was very informative. I took most interest in the speech on Sponsorships and the ideas that the speaker brought. I also enjoyed sitting down in groups and brainstorming on fund raising ideas. The whole experience did bring value to my position as the Ways & Means Chair and my business as well. I do suggest that if you can take the time out of your busy schedule you attend just one of these events a year.



**Julia Roberts**  
REALTOR®, CCSS, e-Pro, ABR, GRI  
Brooks Clark & Associates

I attended the Arizona State WCR meetings in Flagstaff on July 15 & 16. I just wanted to share with you some of the highlights from these meetings. We attended a Class entitled “Etiquette for the Age of Engage” This was a 3 hour credit class that was all about how social media ties into to our Code of Ethics. Usually a very boring subject, however the instructor made it fun and engaging!!

The next morning there were 6 different sessions dealing with everything from budgets to sponsorships to ways & mean. The best part is the sharing of ideas. There is no need to re-invent the wheel here; we have access to some great experience and ideas!

However, the highlight for me was our luncheon speaker. Vicki Cox-Golder is the 2010 NAR President. She spoke of how she started out in Tucson AZ WCR chapter, moving through the officer chairs. She attributes her success today to the leadership skills that acquired from being a part of WCR!!!

I encourage all members to attend these meetings. We have scholarships available!!!

## 2010 Slate of Officers

### President

Mary Roberts

### President-elect

Amber Cheramy

### VP, Membership

Denna Ketchum

### Secretary

Carrie Hemme

### Treasurer

Sue Hall

Tina Weightman

### Nominating Committee

Michele Anderson

Suzannah Ballard

Pat Landry

Jacalyn Camp-Greve

Lori Doerfler

Carolyn Altman

Eddie Ebach

Lynnette Fisher



### Julia McDonnell

REALTOR®, CRS, PMN, ABR, GRI, ePRO, RECS, RRS  
Havasu Realty

### *It doesn't have to be all work...*

Camping in July in the mountains is a wonderful way to get out of the heat of Havasu and Tommy and I wanted to do just that this summer in our 'RV' – a 1961 VW Camper.

I also wanted to attend the State WCR summer meeting this year. In fact, I was supposed to join Mary Roberts in a presentation at one of the sessions, so I was sort of obligated to attend! Escaping the heat in Havasu in July is something we all at least think about, and meetings are held in Flagstaff for that very reason.

Checking the calendar, there wasn't any other time we could fit in camping trip so we checked into the possibilities of camping in Flagstaff. We discovered Woody Mountain Campground, on Hwy 6, offering camping among tall cool pine trees and the convenience of being only a mile and a half from the conference center where the WCR meetings were being held. We could do BOTH! We enjoyed the fresh-COOL-mountain air filled with scent of pine and the fun of staying in our 'RV' while also getting to enjoy State WCR meetings. Hmm...something to consider: Life doesn't have to be all work and no play!

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## 2009 Meeting Schedule September through December

- *September 10, 2009 – Business Resource Meeting 11:30 – Fraud Class 1:30 – 3 hour afternoon class Speaker: Clyde Granderson*
- *October 8, 2009 – Business Resource Meeting 11:30 – Elections & “Air Park” Speaker: Dante Marinell \*\*\*\*Also WCR Elections\*\*\*\**
- *November 19, 2009 – Business Resource Meeting 11:30 - “Time Management” Speakers: Pat Brown/Lynnette Fisher*
- *December 10, 2009 – Business Resource Meeting 11:30 - Installation of Officers/Chamber of Commerce Speaker: Lisa Krueger*

# **Fun and Fundraising Events**

Visit our website for more information and Photos!

## **Networking Night**

### **Including**

## **Raffle Prizes & A Texas Hold'Em Event**

**November 20, 2009**

**London Bridge Resort**

**King Arthur Room**

**1477 Queens Bay**

**Doors open at 5:30pm – Raffles & Hold'Em Begins at 6:15pm**

**ARRIVE EARLY FOR GREAT FOOD AND DRINK SPECIALS!!!**

**Raffled prizes – Queen of Hearts Drawing**

**For tickets call:**

**Jeff Okamura 928-486-5404    Carol Darrow 928-855-3051**

**Special Thank you to our Sponsors:**



## **Fun and Fundraising Events**

Visit our website for more information and Photos!

# **Night Out on The Town**

Friday

**November 6, 2009**

5:30pm

**Tickets - \$25.00**

This time we are having not just a Girl's Night Out, but a Night Out on The Town. Bring your friends, your spouse, your boyfriend/girlfriend, or any one you want.

We want to have FUN!

The evening will start at Club Style for a pre-movie cocktail and hors d'oeuvres. We are working on a fashion show to show off the latest fashions and designs in women's and men's clothing from Beachcombers.

Afterwards we will head over to Movies Havasu for an Exclusive showing of "The Box" with Cameron Diaz, James Marsden, and Frank Langella. At that time we will be raffling off the Chair for Two for one lucky winner along with several other prizes.

Finishing up the night back at Club Style for another drawing and lots more FUN!!!

Oh, and for the person who sells the most tickets there's a \$50 bill just waiting for you! Join us at the October WCR meeting to see who wins.