



Lake Havasu Area Chapter
Business Resource Meeting

August 9, 2007

CALL TO ORDER:

President Julia McDonnell called the meeting to order at 12:00 pm at the Lake Havasu Association of REALTORS Center. She thanked members and guests for attending and for participating in our first member networking BINGO.

PLEDGE OF ALLEGIANCE:

Amber Cheramy, Brooks-Clark, led the Pledge of Allegiance to the Flag of the United States of America.

INSPIRATION:

Pat Moedl, Capital Title Agency, shared a story called "The Dash"; reminding each of us that what we will be remembered for most is what we did with our time while we were alive. We should live each day with purpose and appreciate what we have.

MEMBER SPOTLIGHT: Anne Pray, First National Bank of AZ, shared about changes that are taking place in the mortgage market. She encouraged us to prepare our buyers for the tougher lending requirements by getting them pre-approved prior to showing them properties. Anne showed her support to all the REALTOR members by telling them to stay strong and to "hang in there" during these changing times.

WELCOME AND INTRODUCTIONS:

President McDonnell welcomed members and guests. She asked new members to stand and be recognized. Guests were introduced. In honor of Heather Kaino's birthday, Heather's table had been "flocked" and cupcakes for each member had been provided by Sue at Windsor Square. Ticket sales were announced for the International Beer and Wine Tasting set for September 12 at Windsor Square.

PROGRAM:

Gary Kellog, PED, gave a presentation on the long list of projects currently taking place in Lake Havasu as well as updates on projects that will begin in the future. He briefed members on the Business Park that will break ground as early as December; the progress of the new mall; the land acquisition of the four year college; R/UDAT's huge "Connecting Havasu" plan that includes such projects as a new bridge and the downtown Pima Wash Park. His presentation was a positive look at how much growth is currently taking place as well as the opportunities that are out there for continued growth in the future.

COMMITTEE REPORTS:

Pres. Elect Angie Saltzman told the members about her exciting trip to Leadership Academy in Chicago. She is excited and ready to lead us in '08.

Vicki Lind, Nominating Committee, encouraged members to check out the job descriptions for officers and committees for 2008. Members are still needed to complete the Nominating Committee for next year.

Judy Harris, Education Chair, reminded members of the Tech Tools class that will be held on the following Thursday.

Julia Roberts, *Girls Just Want to Have Fun*, announced that tickets will be on sale at the next Business Resource Meeting.

DRAWINGS:

The following won the various drawing prizes:

Queen of Hearts: Evelyn Uscio

Member w/ Guest: Movie Certificate (Bonnie Russell): Russ Ideishi

Guest Drawing (Windsor Square): Tawna Bartlett

BINGO: Mary Bistline

Business Card (Juicy's): Julia Roberts

Chamber Mixer tickets: Jeanette McHughes

ADJOURNMENT:

President McDonnell ended the meeting by thanking members & guests for attending.

The next Business Resource Meeting will be September 13, 2007. Being no further business, the meeting was adjourned at 1:00 pm.

Respectfully Submitted,

Melissa McDaniel

Secretary